## PROCUREMENT JUSTIFICATION FORM (PJF)

This form must accompany all contract requests and sole source requisitions (RQS) over \$5,000 submitted to the Division of Procurement Services.

INSTRUCTIONS: Please provide the requested information in the white spaces below. All responses (except signatures) must be typed; no hand-written forms will be accepted. See the guidance document posted with this form on the Division of Procurement Services intranet site (Forms page) for additional instructions.

PART I: OVERVIEW							
Department Office/Division/Program:				DPFR / Insurance			
Department Contract Administrator or Grant Coordinator:				Vanessa J. Sullivan 207-624-8468			
(If applicable) Department Reference #:							
Amo (Contract/Amendment/Gr		\$ 100,000	Advan	tage CT / R0	CT / RQS #: 20230124 1942		
CONTRACT		Proposed Star	t Date:	2/1/2023	Proposed End Date: 6/30/20		6/30/2024
AMENDMENT		Original Star Previous End			Effective Date:  New End Date:		
GRANT		Project Star	t Date:	Grant Start Date: Grant End Date:			
Vendor/Provider/Grantee Name, City, State:				Noble Consulting Services, Inc. 211 N. Pennsylvania St., Suite 2350 Indianapolis, IN 46204 VS 00 00 02 1827			
Brief Description of Goods/Services/Grant:			Financial Examination Services				

PART II: JUSTIFICATION FOR VENDOR SELECTION						
Check the box below for the justification(s) that applies to this request. (Check all that apply.)						
	A. Competitive Process		G. Grant			
	B. Amendment		H. State Statute/Agency Directed			
$\boxtimes$	C. Single Source/Unique Vendor		I. Federal Agency Directed			
	D. Proprietary/Copyright/Patents		J. Willing and Qualified			
	E. Emergency		K. Client Choice			
	F. University Cooperative Project		L. Other Authorization			

REV 11/18/2021 Page 1 of 3

Please respond to ALL of the questions in the following sections.

## **PART III: SUPPLEMENTAL INFORMATION**

1. Provide a more detailed description and explain the need for the goods, services or grant to supplement the response in Part I.

The Maine Bureau of Insurance ("MBOI") is charged with the financial oversight of domestic insurance companies pursuant to 24-A M.R.S.A. Subject to National Association of Insurance Commissioners ("NAIC") accreditation requirements, the MBOI needs to engage an examination firm with specific skills related to the health insurance industry.

The three targeted companies to be examined, Anthem Health Plans of Maine, Inc. ("ANTM"), AMH Health, LLC ("AMHL"), and AMH Health Plans of Maine, Inc. ("AMHI") are part of a complicated, publicly traded, multi-state health insurance group of companies. The examination will be coordinated with several states pursuant to NAIC prescribed best practices.

ANTM is Maine's largest domestic health insurance company.

Noble Consulting Services, Inc.("NCS") will deliver complete, NAIC accreditation compliant, examination files to the MBOI in a timely manner.

- 2. Provide a brief justification for the selected vendor to supplement the response in Part II. Reference the RFP number, if applicable.
- a. Presently, sufficient staffing and expertise is not available within the MBOI and the DPFR.
- b. The MBOI has worked with the Provider in the past. The Provider charges reasonable rates. The Provider has delivered several quality examination reports. The Provider, compared to industry peers, provides cost effective, efficient insurance company examinations and delivers NAIC complaint exam files.
- c. Other governmental resources (local, state, or federal agencies) external to the DPFR are not available to perform the service more efficiently or more cost effectively than the requested sole source.
  - 3. Explain how the negotiated costs or rates are fair and reasonable; or how the funding was allocated to grantee.

NCS hourly rates presented, below, are competitive. Additionally, NCS examination efficiencies result in less expensive examination costs borne by examined Maine insurance companies.

Staff		Hourly	
Level	R	Rates	
Supervisor	\$	165	
Examiner-in-Charge	\$	155	
Senior Examiner	\$	130	

4. Describe the plan for future competition for the goods or services.

Ideally, in the future, the MBOI will be able to fully staff its exam team and conduct this examination and others like it in house.

REV 11/18/2021 Page 2 of 3

## PART III: SUPPLEMENTAL INFORMATION

PART IV: AMERICAN RESCUE PLAN ACT (ARPA) / MAINE JOBS & RECOVERY PLAN (MJRP)						
Does this request utilize ARPA/MJRP funds?						
☐ Yes – If Yes, please attach the approved Business Case(s).						
⊠ No – If No, proceed to Part V.						
PART V: APPROVALS						
The signatures below indicate approval of this procurement request.						
Signature of requesting Department's Commissioner (or designee):	Amel. Head					
Typed Name:	Anne L. Head	Date:	01/26/2023			
Signature of DAFS Procurement Official:	Thomas Paquette 249502G7B71A49A					
Typed Name:	Thomas Paquette	Date:	1/30/2023			

REV 11/18/2021 Page 3 of 3